

# LEARN AND EARN

Your Action Plan Worksheet to move your Vemma® business forward!



The Vemma Referral Bonus Plan is one of the most exciting compensation plans in the industry with several bonuses targeted to help the newest Brand Partner become profitable right away. Those bonuses combined with effort and desire could have them cashing a check faster than ever imagined!

This worksheet is designed to help Brand Partners build a business, where they will sustain and grow that income over time.

## Need \$100?

### STEP 1

Qualify with a minimum Auto-delivery order of 120 reward points.



### STEP 2

Personally enroll one (1) person on your left team and one (1) person on your right team with a minimum Auto-delivery order of 120 rewards points.



Name: \_\_\_\_\_ Name: \_\_\_\_\_

#### Did You Know?

Brand Partners who earn \$100 or \$500 a month are more likely to order for the next year.

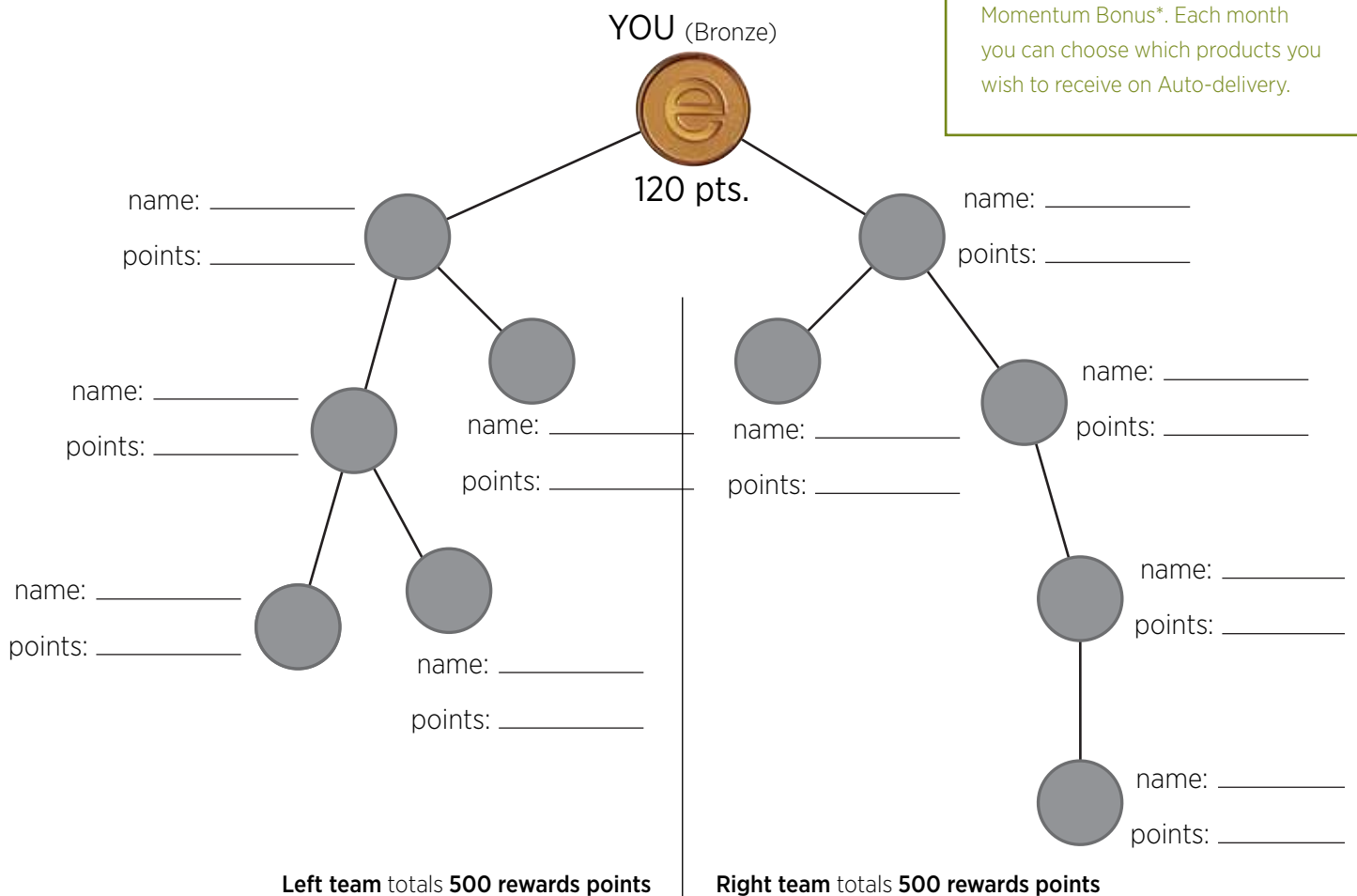
You're qualified! Now, let's get ready to earn.

## STEP 3

Now that you're qualified with an Auto-delivery of 120 reward points, you have one (1) person on your left team and one (1) person enrolled on your right team, encourage the two (2) people you brought in to duplicate your efforts. If they can duplicate your efforts, you'll start earning the Momentum Bonus. In order to earn the Momentum Bonus, you'll need to have a total of 500 reward points on your left team and 500 reward points on your right team.

### Get Paid Faster

Consider starting your business the right way with the purchase of a Bronze, Silver or Gold Builder Pack. Purchasing a Builder Pack gets your business started with the right amount of product, defaults your Auto-delivery to a 2-Pack of Vemma and allows you to qualify for bonuses such as the Fast Start Momentum Bonus\*. Each month you can choose which products you wish to receive on Auto-delivery.



Individual teams may look different.

**Congratulations, you're a Bronze Brand Partner!**

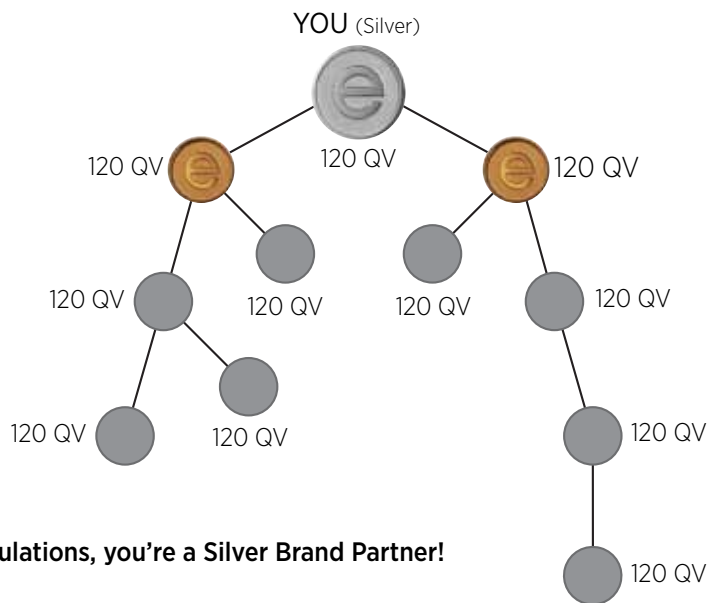
Continue on to Silver rank advancement.

\*Please see Vemma Compensation Plan under Builder Pack Flag for further details.

## Your Next Goal...Earn \$500

### STEP 1

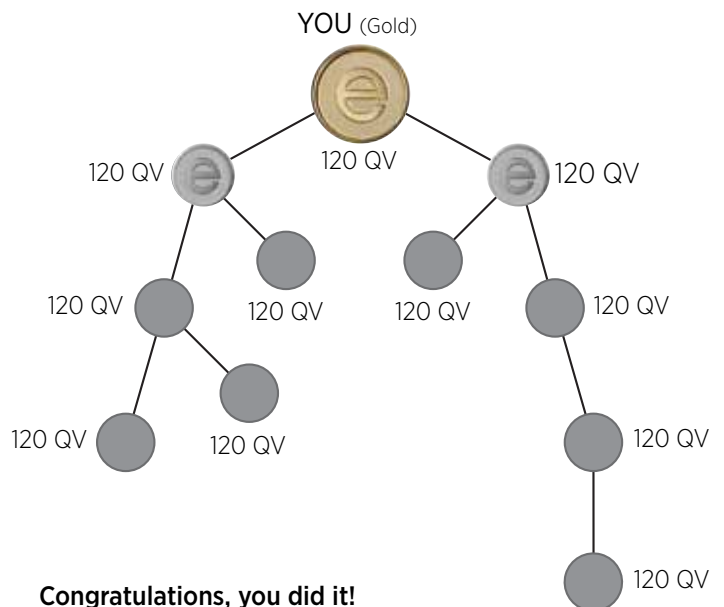
Now that you've begun to develop your two (2) teams, certain people are sure to impress you. Your focus now is to find and develop one (1) leader on your left team and one (1) on your right. Your next goal is to help them repeat the process you've just accomplished to become a Bronze Brand Partner. Use the worksheet on the previous page for each leader to help them map out their growth and activity. Help them reach Bronze and you're well on your way to the next level.



**Congratulations, you're a Silver Brand Partner!**

### STEP 2

To help you reach \$500 a month, you need to coach your two (2) leaders to the Silver Brand Partner level and move your business to the Gold Brand Partner level. When you're paid as Gold, at this level, you've reached your goal of \$500+ monthly income.\*



**Congratulations, you did it!**

### It's as simple as:

**Share** the products and the opportunity with everyone. A perfect way to accomplish this is by sampling the products and providing *Vemma Voice*.

**Follow-up** with the respondents. Some will want to become Brand Partners, some Consumers and for some, the timing may not be right. Don't worry! No's are a part of this business. Keep in mind they are not saying "no" to you, but to their own ability to create success in this type of marketing.

**Enroll** Brand Partners and Consumers in the Auto-delivery program to sustain your business over time. This retention plan really gives you an opportunity to build a secure foundation to your Vemma business.

\*Results not typical. You may not do as well.